

SYNOPSIS

The selected candidate will work closely with the Senior Management Team of Transaction Advisory Services of Dewan P. N. Chopra & Co. for originating and executing mandates for Transaction Advisory & related Support Services. He / she shall independently interact with Senior Management/Promoter Groups of existing and prospective clients from diverse sectors.

Designation	AVP- Transaction Advisory
Estimated CTC Range	Commensurate with skill set & experience. The CTC may be 14 to 20 lakhs or higher for exceptional cases including performance based incentives
Requisite Qualification	Chartered Accountant & / or MBA (Fin) from a top – tier B School
Requisite Experience	Minimum 6 years post qualification experience

Key Responsibility Areas (KRA's)

Keeping in view the key Service Offerings, the candidate shall be responsible for:

- Interacting with existing and prospective clients and associates to enhance business across service offerings for investment advisory being buy-side /sell side and fund sourcing mandates across sectors in and outside India.
- Assisting the management team to continuously update the firm knowledge pool across service offerings of this vertical.
- Interacting and coordinating with other verticals of the firm including tax and regulatory to attain relevant support for investment advisory mandates.

Key Service Offerings include:

- Private Equity Investment through PE & VC funds, Family Offices, HNI
- Advising on buy side/sell side/joint venture mandates across sectors in and outside India.
- Advising on placement of private capital as financial or strategic investments.

- Fund Sourcing
- Structuring of transactions to maximize return for the client while limiting potential risks.
- Assisting and advising the client on commercial negotiations and documentation of definitive agreements.
- Providing transaction support services including due diligence, equity valuation, financial projections, feasibility studies, preparing business plan, preparing pitch books etc.

Ideal Candidate Profile:

- We seek a candidate who has in above services
- Should have worked for domestic geographies, additionally International exposure will be preferred
- Should be from good (School/ College Background)
- Chartered Accountant & / or MBA (Fin) from a top – tier B School
- Excellent Communication & Presentation Skills