

SYNOPSIS

At D P N C Advisors Pvt. Ltd. (the consultancy arm of Dewan P.N. Chopra & Co.) our Transaction Advisory Services offerings include raising equity, debt capital and supporting clients through the entire capital raise process including carrying out Due Diligences, Valuations, Deal Negotiations, Definitive Documentation etc.

The Company is also engaged by some of the leading Family Offices in India to invest capital into viable and sustainable opportunities identified as per their financial and strategic requirements, both in and outside India. The Company has garnered extensive experience offering services to some of the leading Family Offices, Start Ups, Financial Institutions and Corporates in and outside India and was recently ranked as 'Top 10 Transaction Advisor in India' by Venture Intelligence for Financial Year 2019.

As a part of the key senior team, your focus shall be on executing mandates for Transaction Advisory and related Support Services.

Designation	Associate- Transaction Advisory
Estimated CTC Range	Commensurate with skill set & experience.
RequisiteQualification	Chartered Accountant / CFA + MBA / MBA (Fin) from a top-tier Business School
RequisiteExperience	4- 6 years post qualification experience

JOB DESCRIPTION – KEY RESPONSIBILITY AREAS

We seek a Chartered Accountant or CFA and/ B.Tech + MBA / MBA (Fin) from a top – tier Business School with 4 to 6 years of post qualification experience for the following role:

1. **To document** the narrative and financial viability on a teaser.
2. **Lead deal Evaluation**, analyse the data and operational information to build a narrative
3. **Lead documentation** of an Information Memorandum
4. **Responsible for managing** the equity and enterprise valuation as per global methodology
5. **Lead market research** and manage data repositories

6. **Responsible for** managing a team of young and bright professionals
7. **Interacting and coordinating** with other divisions of the firm and associates including for legal, tax and regulatory advise and attain relevant support for structuring and closing investment transactions

To Qualify for the Role, You must have

1. 4 to 6 years of relevant post qualification experience
2. Chartered Accountant or CFA and/ B.Tech + MBA / MBA (Fin) from a top – tier Business School
3. Candidate should have executed or closed atleast 15 PE/VC deals

Requisite Skills & Attributes for Success

1. We seek a candidate who has experience in above services across sectors.
2. Should have work experience in transaction advisory and raising/investing capital for Indian Corporates.
3. Should have a strong academic background from recognised institutions.
4. Excellent Communication and Presentation Skills, with relevant experience in Client/Investor Interactions.
5. Strong financial research and analytical capabilities required.
6. Good knowledge of all capital markets-public and private.
7. Should have strong technical knowledge of this industry and should be very strong with numbers

About Us

Dewan P.N. Chopra & Co. (<http://dpncindia.com/>) is a reputed Chartered Accountants firm in India, known for being amongst the best places to work and build a career.

The Firm is an independent/foundation member of the Leading Edge Alliance (www.leaglobal.com)- LEA Global - the second largest international association in the world for independent accounting, financial & business advisory Firms.

We are actively engaged in a full service, multi-disciplinary practice under six core services verticals - Direct Taxation, Regulatory, Transaction Advisory, Audit & Assurance, Risk Advisory Services and GST & other Indirect Taxes and render these diverse professional services to an extensive base of eminent national & international clients who have established names in their fields.

The Firm's rich heritage is apparent in the values for which we stand - integrity, reliability & proficiency. Our Work culture encourages an individual's professional development and embraces an inclusive environment rewarding performance.

Key Service Offerings include:

1. Raising capital including equity and structured Investments through PE and VC funds, Financial Institutions, Family Offices, HNI etc.
2. Advising on buy side/sell side/joint venture mandates for corporate and start-ups across sectors in and outside India.
3. Advising on placement of private capital as financial or strategic investments for Family offices, and HNIs.
4. Assisting and advising the client on commercial negotiations and documentation including LOI's, Term sheets and Definitive Agreements.
5. Providing transaction support services including due diligence, valuation, financial projections, feasibility studies, preparing business plan, preparing pitch books, information memorandum etc.

Ideal Candidate Profile:

- Excellent Analytical and Numerical Skills
- Good Communication and Presentation Skills
- High Degree of Self Motivation and desire to learn
- We seek a candidate with 1-3 years of post qualification (CA / MBA / CFA +MBA) experience in Investment Banking / Private Equity / Corporate Finance / Financial Consultancy / Transaction Advisory Services or similar industry where he / she would have developed knowledge and skill sets to fulfill the KRA above.

D P N C Advisors is the consultancy arm of Dewan P.N. Chopra & Co., Chartered Accountants rendering Transaction Advisory and Transaction Support services. The Company is engaged in raising equity and debt capital and supporting clients through the entire capital raise process including carrying out Due Diligences, Valuations, Deal Negotiations, Definitive Documentation etc.

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