

SYNOPSIS

At D P N C Advisors Pvt. Ltd. (the consultancy arm of Dewan P.N. Chopra & Co.) our Transaction Advisory Services offerings include raising equity, debt capital and supporting clients through the entire capital raise process including carrying out Due Diligences, Valuations, Deal Negotiations, Definitive Documentation etc.

The Company is also engaged by some of the leading Family Offices in India to invest capital into viable and sustainable opportunities identified as per their financial and strategic requirements, both in and outside India. The Company has garnered extensive experience offering services to some of the leading Family Offices, Start Ups, Financial Institutions and Corporates in and outside India and was recently ranked as 'Top 10 Transaction Advisor in India' by Venture Intelligence for Financial Year 2019, 2021 and 2022.

As a part of the key senior team, your focus shall be on executing mandates for Transaction Advisory and related Support Services.

Designation Associate - Transaction Advisory

KEY RESPONSIBILITY AREAS

1. **To document** the narrative and financial viability on a teaser.
2. **Lead deal Evaluation**, analyse the data and operational information to build a narrative
3. **Lead documentation** of an Information Memorandum
4. **Responsible for managing** the equity and enterprise valuation as per global methodology
5. **Lead market research** and manage data repositories
6. **Responsible for** managing a team of young and bright professionals
7. **Interacting and coordinating** with other divisions of the firm and associates including for legal, tax and regulatory advise and attain relevant support for structuring and closing investment transactions

Requisite Skills & Attributes for Success

1. We seek a Chartered Accountant or CFA and/ B.Tech + MBA / MBA (Fin) with post-qualification experience of 4 to 7 years in sell-side of the deal/ corporate finance.
2. Candidate should have done valuations of Indian companies and executed end-to-end sell-side deals. Should have work experience in transaction advisory and raising/investing capital (fundraising) for Indian Corporates.
3. At least 15 PE/VC deals will be preferred
4. We seek a candidate who has experience in above services across sectors.
5. Should have a strong academic background from recognised institutions.
6. Excellent Communication and Presentation Skills, with relevant experience in Client/Investor Interactions.
7. Strong financial research and analytical capabilities required.
8. Good knowledge of all capital markets-public and private.

9. Should have strong technical knowledge of this industry and should be very strong with numbers.
- a Excellent Analytical and Numerical Skills
 - b Good Communication and Presentation Skills
 - c High Degree of Self Motivation and desire to learn

Key Service Offerings include:

1. Raising capital including equity and structured Investments through PE and VC funds, Financial Institutions, Family Offices, HNI etc.
2. Advising on buy side/sell side/joint venture mandates for corporate and start-ups across sectors in and outside India.
3. Advising on placement of private capital as financial or strategic investments for Family offices, and HNIs.
4. Assisting and advising the client on commercial negotiations and documentation including LOI's, Term sheets and Definitive Agreements.
5. Providing transaction support services including due diligence, valuation, financial projections, feasibility studies, preparing business plan, preparing pitch books, information memorandum etc.

D P N C Advisors is the consultancy arm of Dewan P.N . Chopra & Co., Chartered Accountants rendering Transaction Advisory and Transaction Support services. The Company is engaged in raising equity and debt capital and supporting clients through the entire capital raise process including carrying out Due Diligences, Valuations, Deal Negotiations, Definitive Documentation etc.

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