

JOB DESCRIPTION: DIRECTOR/ POTENTIAL PARTNER (REGULATORY)

As a key senior leader of our Regulatory vertical, your focus shall be on strategizing, planning, growing & supervising the execution of Regulatory services to **Domestic & International Clients** from **diverse industries**.

Providing advisory & compliance assistance to corporate as well as individual clients – Residents, Non Residents & NRIs. Our Team comprises of expert professionals who specialize in providing advisory and compliances of Corporate Laws, Securities Laws, Insolvency and Bankruptcy Laws, Foreign Contribution Laws, BFSI Laws, Competition Laws and Foreign Exchange Control Regulations to our clients.

Indicative CTC & Growth Prospects

- Amongst best in Industry, Commensurate with skill set, experience and linked to meritocracy & shall include attractive result-oriented variable pay.
- This position offers quick growth opportunities including a fast track trajectory to a Partner role.

Key Responsibility Areas (KRA's)

- Spearhead strategic initiatives to drive divisional growth and optimize business outcomes through the expansion of service offerings
- Responsible for spearheading the development of new product/s within the Regulatory division,
- Proactively manage client relationships to ensure seamless execution and successful completion of regulatory assignments. Engage with Promoters and Senior Management portfolios to align objectives and deliver exceptional service

- Responsible for managing quality of clients' deliverables including on matters of:
 - Opinions on various matters under Companies Act, FEMA, SEBI Laws
 - Advise relating to FDI investment regulations
 - Advise on Transaction Structuring for Inbound & Outbound Investments including Setting up a JV / Wholly Owned Subsidiary in and outside India
 - Mergers and Acquisitions, Demergers, etc including Schemes of Arrangement, Acquisitions & Divestments – of shares, assets, and businesses (private, public and listed entities)
 - Setting up Indian business entity including Liaison/Branch/Project Offices of foreign companies operating in India
 - Setting up and compliance management of Trusts
 - Advise on compliances for Non-Banking Finance Companies
 - Legal/ Compliance Due Diligence

People Development & Knowledge Sharing

- Manage & mentor your team; mobilize and inspire them to meet allocated deliverables
- Promote thought leadership, champion knowledge sharing efforts, review and continually improve processes for enhancement of learning & development within the Firm
- Identify, adapt and adopt relevant technology & tools to continuously learn, innovate and enhance service delivery
- Represent the Firm at conferences, seminars, suitable events to build relationships and stay informed about industry developments

Requisite Qualification & Experience:

Qualified **Company Secretary** OR Qualified **Company Secretary and LLB** with over 15 years of experience rendering regulatory services in reputed consulting / CA firms/law firms / large corporates.

Requisite Skills & Attributes for Success

We seek a candidate with in-depth experience in rendering Regulatory services. Preference shall be given to candidates who possess:

- Ability to grasp client's business dynamics, industry-specific challenges, and effectively engage with stakeholders to tactfully address their concerns.
- Strong Networking & Business Development skills. Actively leverage social media platforms to represent the firm and promote thought leadership in Regulatory Services.
- Excellent communication, personality and presentation skills, especially related to Client Interactions including with leadership level.
- Proven record in delivering excellence, developing strong team, leveraging technology and growing the division.
- Sound commercial knowledge and problem-solving skills

What working at DPNC Offers

- DPNC is known for being amongst the best places to work and build a career.
- Strong people centric culture. One of the highest Glassdoor & Ambition Box rankings amongst consulting firms in India.
- Fair Play Transparency; Fastrack career progression via Meritocracy based recognition and growth.

- Superior learning experience related to your chosen field via exposure to wide variety of work for eminent clients from multiple sectors that include MNCs, Corporates, Family Offices, UHNIs.
- Focus on learning & development for growth of an individual that extends beyond technical skills.
- One on One mentoring from division heads

About Us:

Dewan P. N. Chopra & Co., (<http://dpncindia.com/>) is a leading and reputed Chartered Accountants firm in India with over 8 decades of legacy and known for being amongst the best places to work and build a career. The Firm is an independent/foundation member of the Leading Edge Alliance (www.leaglobal.com)- LEA Global, one of the largest international association in the world for independent accounting, financial & business advisory Firms.

Additionally, the Firm has strong alliances and associates amongst lead professionals across the globe. We are actively engaged in a full-service, multi-disciplinary practice including in - Direct Taxation, Regulatory, Transaction Advisory and Audit & Assurance. Further we render these diverse professional services to an extensive base of top clients (national & international) from multiple industries including leading business houses in India, HNIs, family offices, NRIs etc.

The Firm has an impressive team of highly skilled professionals across offices in Delhi & NCR. The Firm's rich heritage is apparent in the values for which we stand - integrity, reliability & proficiency. Our work culture encourages an individual's professional development and embraces an inclusive environment rewarding performance.