

JOB DESCRIPTION: DIRECTOR/POTENTIAL PARTNER-TRANSACTION TAX AT DEWAN P N CHOPRA & CO.

As part of our leadership team, your focus shall be on strategizing, planning, growing & supervising the execution of **Direct Tax Advisory and M&A Tax services** to **Domestic & International Clients** from **diverse industries**.

Our M&A Tax team provides end-to-end solutions for addressing Tax and Regulatory requirements in matters of M&A Transactions. Our service offering encompasses a broad range including Tax Restructuring, Merger, Demergers, Slump Sales, Acquisition, Transaction Advisory, Family Settlements, Succession Planning and more. Our team comprises of expert professionals who have in-depth experience in executing deals and transactions for leading business houses in India, MNC's, UNHIs, some of the largest Family Offices in the country.

Indicative CTC & Growth Prospects

Best in Industry, Commensurate with skill set, experience and value contribution.

This position offers quick growth opportunities including fast track trajectory to a Partner role.

Key Responsibility Areas (KRA's)

Client Engagement & Delivery

- a. Responsible for managing quality of client deliverables including on matters of:
 - Consultation & Advisory on Direct Taxation (Domestic & International)
 - Handling complex tax engagements, planning and day-to-day delivery
 - M&A Tax/ Transaction Tax Advisory
 - Advisory on international tax issues such as Cross Border Transactions DTAA aspects, Withholding Tax, Transfer Pricing, Permanent Establishments, inbound & outbound issues, Repatriations etc.
 - Advising on Corporate Tax Planning, Strategic Issues and Complex Tax matters including business reconstruction.

- b. Spearhead strategic initiatives to drive divisional growth and optimize business outcomes through the expansion of service offerings. Lead, grow and manage the business of this division.
- c. Responsible for spearheading the development of new product/s within the Tax division.
- d. Proactively manage client relationships to ensure the seamless execution and successful completion of advisory assignments. Engage with Promoters and Senior Management portfolios to align objectives and deliver exceptional service.

People Development & Knowledge Sharing

- a. Manage & mentor your team; mobilize and inspire them to meet allocated deliverables.
- b. Promote thought leadership, champion knowledge sharing efforts, review and continually improve processes for enhancement of learning & development within the Firm.
- c. Identify, adapt and adopt relevant technology & tools to continuously learn, innovate and enhance service delivery.
- d. Represent the Firm at conferences, seminars, suitable events to build relationships and stay informed about industry developments

To qualify for this role, you must have:

Requisite Qualification & Experience:

Qualified Chartered Accountant with over 12 years of experience in rendering Direct Tax/Corporate Tax Advisory/M&A Tax Services at reputed Consulting / CA firms /Law Firms/ Large Corporates.

Requisite Skills & Attributes for Success

We seek a candidate with in-depth experience in the above. Preference shall be given to candidates who possess:

- Excellent communication, personality and presentation skills, especially related to Client Interactions including with leadership level.
- Ability to grasp client's business dynamics, industry-specific challenges, and effectively engage with stakeholders to tactfully address their concerns.

- Proven record in delivering excellence, developing strong team and leveraging technology.
- Sound commercial knowledge and problem-solving skills

What working at DPNC Offers

- DPNC is known for being amongst the best places to work and build a career.
- Strong people centric culture. One of the highest Glassdoor & Ambition Box rankings amongst consulting firms in India.
- Fair Play Transparency; Fastrack career progression via Meritocracy based recognition and growth.
- Superior learning experience related to your chosen field via exposure to wide variety of work for eminent clients from multiple sectors that include MNCs, Corporates, Family Offices, UHNIs.
- Focus on learning & development for growth of an individual that extends beyond technical skills.
- One on One mentoring from division heads.